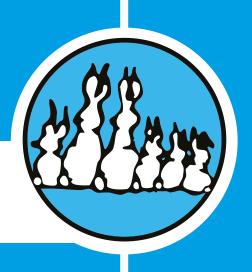
Deniliquin Business Chamber





MAY 2024

Its hard to believe that our beautiful Autumn weather will end in a few short weeks.

In the weeks since our last Newsletter Deni has been buzzing;

- Starting with the record breaking 143rd Deni Show including the new bullride
- King Gizzard and the Lizard Wizard headlining the Deni Play on the Plains Festival and proving why they are such international superstars
- Deni Golf Club held their Autumn Classic and Diggers Charity Day
- We've celebrated International Women's Day, Seniors Festival, Harmony Day, Youth Week
- LHAC held their second and third "Lifting Health Outcomes" information sessions
- Two international Country Icons were announced for this year's Ute Muster plus a whole lot of around the ground entertainment
- Tennis and cricket finished and football, netball and soccer commenced
- Murray Irrigation's Tessa Chartres was announced as a joint winner of the coveted trans-Tasman Zanda McDonald agricultural award
- Can-Assist's High Tea was once again a huge success and total sell out
- Rovers Ladies Day was a great day out
- Rams held their Back to Ramland Reunion
- Deni pulled out all stops and celebrated Easter superbly with the ArtOut market, Easter Art Show, Rodeo and more.
- Poignant Anzac Day celebrations and the Anzac Day Races

AND THAT'S JUST A SMALL SNAPSHOT OF THE PAST 2 MONTHS











at HARRY PEPPER







The Chamber team has been out and about and some of our recent highlights included our first "Coffee Chat with Chamber" morning on Tuesday, 19th March at Harry Pepper which was well attended.

Following are some notes relating to the event;

In attendance:

Angela Parker, Jen Edwards, Kate Pitt, Rebecca Flisher, Kara Weir, Justine Keech, Julian McLaren, Angelina Huddle, Leanne Small, Kate Small, Pam Jarratt, Louise Mace, Geoff King, Vicky Lowry, Chloe Sztejman, Shirlee Burge (Shirlee had to leave early to attend a Council Meeting), Chris Bodey (Chris had to leave early for a work meeting).

Apologies:

Paula Rutter, Iain Goodway

Discussions included:

- Benefits of being a DBC member i.e. provides access to State Business Chamber resources etc
- Suggestion that DBC and ERC produce a map similar to one that businesses in Orange (NSW) hand out - which highlights the tourism, retail and well-being focused businesses that may be of interest to visitors.
- The unpleasant state of many of the empty shops in the CBD was brought up and the fact that these dirty facades distract people from the beauty of the CBC. Kate advised that the DBC has already spoken with real estate agents and they have been proactive and contacted the shop owners and where possible organised for the shops to be cleaned up. DBC and ERC are working together to see what displays could be put in the windows to inspire both locals and tourists.
- Everyone in attendance agreed that the informal "Chamber Chat" was a success.





WEBSITE UPDATE

Our new website is now live!

If you have sent through your images and information you will be able to see how it looks in our MEMBERS tab under 'Our Members'. We will continue to add to and update this section so please send us through your updated details and fabulous photos

To ensure your business is prominently featured, we kindly request your assistance. Please provide 5-10 high-quality photos, relevant information, and up-to-date contact details to be included on our website. This is an excellent opportunity to highlight your offerings and connect with potential clients.

Kindly submit your materials to our Social Media & Digital Content Assistant Rebecca Flisher at *denibcsocials@outlook.com*. We appreciate your collaboration in making our online presence a true reflection of the thriving businesses in Deniliquin.

We look forward to showcasing your business on our new website https://deniliquinchamber.com.au.

MEMBER MEETING

Join us for our monthly member meeting where we have an exciting treat in store for you! We will have a special presentation by the Edward River Country Education Fund (CEF). The Country Education Foundation of Edward River Region is dedicated to supporting local youth in their pursuit of posthigh school education, training, and vocational aspirations. The CEF Edward River Region provides much-needed financial assistance to students, ensuring that their dreams are within reach. Come learn about their impactful work and how you can get involved! Let's empower our local youth together. For more information about the Edward River Country Education Fund, visit their website: Edward River - Country Education Foundation of Australia (CEF). See you there!

NEW PARTNERSHIPS WITH CHAMBER

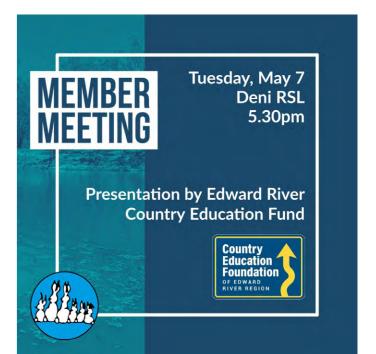
Two new collaborative partners that Chamber has commenced working with are;

Katie Friedieb; Senior Project Officer, Industry Partnerships, Department of Education

- Katie is based in Albury and works for Training Services NSW within the Department of Education, and her role is to help connect industry representatives with high school students to foster career pathways in areas where our region needs future workforce development.
- There is a program coming up (Girls Can Too) that encourages female students to pursue non-traditional trades. Katie works directly with Deniliquin High School's Career Adviser Pam Sinha to develop engagement activities.

RDA Murray's CEO/Director: Edwina Hayes to participate in promotion of Deniliquin as a fabulous "Country Change" and a great place to do business.

• Country Change is an initiative of Regional Development Australia - Riverina, in collaboration with Regional Development Australia – Murray and its aim is to introduce or reintroduce Deniliquin as a great place to live, work and play. https://rdariverina.org.au/



CBD MAKEOVER

The Deniliquin CBD got a fabulous makeover just in time for Easter and beyond, thanks to a fantastic collaboration between the Deniliquin Business Chamber, Ray White Deniliquin, Edward River Council, Ace Radio, and Deni Ute Muster!

Store fronts received a tidy up, while empty shops were transformed into showcases for local events and businesses.

Kate Pitt, Chamber executive officer, expressed gratitude for the community's support in making Deni shine for both locals and visitors.

Let's continue to cherish our vibrant main street and the incredible spirit of partnership that brought this transformation to life!





Follow us on Facebook and Instagram to see more photos from our Tradie Night and keep up to date with all Chamber happenings

@denibusinesschamber@deniliquinchamber





DENI'S A-MAY-ZING WEEKEND MAY 25 & 26

Plans are proposed to hold a town sale on the May 25 and an Million Paws Walk at Memorial Park on May 26. Keep your eye on our socials, website, the Pastoral Times, 102.5 EdgeFM and posters around town for more information.





CHAMBER RIGGALL FELLOWSHIP RECIPIENT CODY LEARMONTH WORKING IN THE US

Cody Learmonth, a recipient of the prestigious Chamber Riggall Fellowship, is embarking on an exciting journey in the golf industry.

Four years ago, unsure of his career path, Cody took a chance as an apprentice greenskeeper at the Deniliquin Golf Club.

Now, at 21, he's moved to the United States for a 12-month internship through the University of Ohio, starting at the renowned California Golf Club in San Francisco.

Cody's ultimate goal is to work at TPC Sawgrass in Florida, a PGA tournament course.

Selected as one of only three Australians for this internship, Cody is thrilled to learn from experienced mentors and gain practical experience at top-notch courses worldwide.

The Chamber Riggall Fellowship, which Cody received in 2022, provided essential financial support for his training and development, demonstrating the community's investment in his success.

You can read more about Cody's story at https:// www.denipt.com.au/sport/from-deni-to-one-of-thebest-courses-in-the-world/

JENNY IS TRUCKING INDUSTRY WOMAN OF THE YEAR!

Deniliquin woman Jenny Fellows, has been rightfully crowned the 2024 Australian Trucking Association National Trucking Industry Woman of the Year!

This prestigious recognition highlights Jenny's unwavering commitment and invaluable contributions to the trucking industry, spanning over two decades of dedication alongside her husband, Paul, at Fellows Bulk Transport.

Jenny's nomination was a testament to her multifaceted involvement, not only in the dayto-day operations of Fellows Bulk Transport but also in her significant role in community education.

Her tireless efforts in spearheading Deniliquin High School's Year 10 driver education program, with a strong emphasis on road safety and awareness, truly showcase her passion for making our roads safer for all.

Jenny's heartfelt gratitude extends to the district transport community, whose support has been instrumental in the success of the driver education program.

You can read more about Jenny's award at https://www.denipt.com.au/news/fellows-isnational-trucking-industry-woman-of-the-year/

Congratulations Jenny!





















The Deniliquin Business Chamber would like to thank Kate Small who recently hosted our Autumn Business After Hours event at Small Trading Co/Kate Small Design's workshop and retail store. Attendees were treated to a delightful spread of food and refreshments.

Kate Small, a talented designer and maker, guided visitors through her workshop, sharing insights into her business journey.

Kate's love for working with wood began during her time at Deniliquin High School.

However, it was her studies in Graphic Design and an introductory course in fine furniture making that truly ignited her passion for woodworking.

In 2016, Kate enrolled at the prestigious Sturt School of Wood, where she honed her skills and craftsmanship.

After completing her studies at Sturt, Kate founded her own business.

Initially based in Berrigan for two years, she eventually set up her current workshop on Davidson Street, Deniliquin.

Over the past seven years, Kate has been meticulously handcrafting quality wooden pieces using traditional techniques, tools, and machines.

During the event, Kate displayed some of her remarkable pieces, providing a glimpse into her creative process.

Among her offerings were wooden platters and boards engraved with Deniliquin and 2710—a nod to the local area.

Visitors also had the chance to see her cheese knives at various stages of development.

Recognizing the synergy between her skills and retail opportunities, Kate expanded her business.

Two years ago, she opened a retail store at the front of her workshop.





Here, she not only showcases her own homewares pieces but also features Australian Made and Designed homewares and linen.

The retail component has not only attracted more customers but also raised awareness of Kate's furniture-making expertise.

Visitors to the store are often intrigued by glimpses of Kate diligently working away in the back of the workshop.

Her workshop has become a small attraction in Deniliquin, drawing curious onlookers.

Kate's talent recently caught the attention of the Rex Airlines magazine, where she has been featured for the past two months.

As a result, she secured a large job from the exposure.

Kate's dual focus on craftsmanship and retail has proven successful, creating a harmonious blend that supports both aspects of her business. Her workshop has become a place of inspiration and curiosity, adding to Deniliquin's vibrant community life.

Thank you so much to Kate Small for hosting and also to those who attended such a great night!

If you haven't already, check out our gallery of photos from the night on Facebook!

If you are a Chamber member and are interested in hosting a Business After Hours event please get in touch.

GET IN TOUCH Ph 03 5881 2621 M 0447 812 621 E admin@deniliquinchamber.com.au 122 End Street, Deniliquin

INTERNATIONAL WOMENS DAY 2024

Some of our Chamber team had the privilege of celebrating International Women's Day with an inspiring and delicious lunch at Pretty Pine, joined by local women and our families.

We were honoured to hear from the amazing Julie Hirsch, Telstra's Victorian Business Woman of the Year and Forbes 30-under-30 honoree, who shared her journey as a social entrepreneur and innovator.

From Eloments Vitamin Teas to Mullin Mulling Spices, Julie's ventures exemplify innovation and impact.

Plus, we enjoyed a delightful and informative tea tasting session, adding even more flavor to the day!

Let's remember that women around the world can vote for the world they want to live in by how they spend their dollars.

Here's to the power of women in business!

Congratulations to the Edward River Council and Visit Deni staff on a fabulous day.













PURTILL GROUP RECOGNISED FOR SUPPORTING FRNSW

Purtill Group has been formally recognised for supporting Fire and Rescue NSW (FRNSW) for more than 30 years and was presented with a Primary Employer Recognition Award by FRNSW Commissioner, Jeremy Fewtrell as part of its St Florian's Day ceremony at City of Sydney Fire Station on Saturday, May 4.

The family-owned and operated business, which started in 1951, includes service stations, Wired Entertainment and Caltex bulk fuel distribution throughout the southern Riverina region of NSW.

Managing Director Neville Purtill, a son of the original owner, accepted the award on behalf of the company. A Primary Employer Recognition Award acknowledges businesses who support on-call firefighters in protecting their local communities. Employers provide flexibility to enable on-call firefighters to respond to incidents, join strike teams and make workplace accommodations.

Commissioner Fewtrell said the Purtill Group's commitment to on-call firefighters and the broader community is to be applauded.

"We recognise that many of our on-call firefighters would not be able to respond to emergencies if it were not for the support of their primary employer," Commissioner Fewtrell said.

"Over the past 30 years, the Purtill Group has encouraged employees to join the brigade and enabled them to attend incidents, deployments and training as needed. The company has also continued to financially support employees whilst on duty for FRNSW as well as ensured their families were taken care of in their absence.

"These on-call firefighters have assisted during many of our state's biggest natural disasters including the 2009 Black Saturday bush fires, 2019/20 Black Summer bush fires and flood recovery, often for extended periods of time.

"Purtill Group's ongoing support enables our on-call firefighters to help protect the local community and assist those most in need."

The local company is an integral part of Deniliquin and regularly donates to fundraising activities and loans its historic fire appliances to be displayed at FRNSW's annual Open Day event.

Mr Purtill said he was deeply honoured and humbled to receive the award from FRNSW.



"Even though we don't do it for the recognition, I am delighted that our long-standing support of oncall firefighters is appreciated and worthwhile," Mr Purtill said.

"Purtill Group prides itself on its communitymindedness and I am pleased we can bolster another community-minded organisation such as Fire and Rescue NSW in our town.

"We proudly employ on-call firefighters because of their vital work in the community and it gives us great peace of mind knowing they are readily available to respond and assist during emergencies."

Congratulations Purtill Group!



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Put it in your diaries, NSW Small Business Month is coming in October 2024! With a refreshed program, NSW Small Business Month will be bringing you opportunities to gain knowledge, learn new skills, and celebrate your local business community. Information will be available soon on what events and opportunities will be available to small businesses and their staff.

SAVE THE DATE:

See what's coming up for the Deniliquin Business Chamber. If you have an event that you would like the community to know about - add it to the Edward River Council's "What's On" Event Calendar.

Dates Relevant to Chamber:

ΜΔΥ

Tuesday 7th	DBC Member's Meeting @ 5.30pm, RSL Club including a special presentation by the Edward River Country Education
	Fund
Tuesday 21st	Drinks with Chamber @ 5.30pm Coach House Hotel Motel
Saturday 25th	Deni's a-MAY-zing Weekend
Saturday 25th	proposed Town Sale
Sunday 26th	Deni's a-MAY-zing Weekend Million Paws Walk

JUNE

Wednesday 19th Coffee with Chamber @ 8am, The Crossing Café.

JULY

Tuesday 2nd	DBC Member's Meeting @
	5.30pm, RSL Club
Tuesday 16th	Winter Business After Hours,
	Venue TBA
Tuesday 22nd	Coffee with Chamber @ 8.00am,
	Venue TBA

AUGUST

Friday 9th	Deniliquin Business Excellence
	Awards, Deni RSL Club
Tuesday 20th	Coffee with Chamber @ 8.00am,
	Venue TBA

SEPTEMBER

Tuesday 3rd Friday 13th

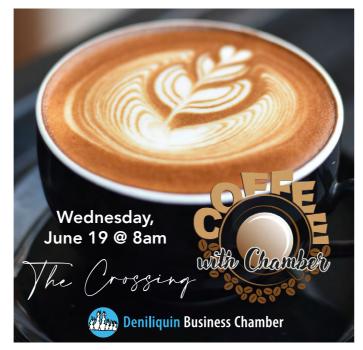
DBC Member Meeting, RSL Club Friday 13th Business Promo



	Tuesday 17th	Drinks with Chamber @ 5.30pm, Venue TBA
	Friday 27th	Regional Business Awards
	OCTOBER	
	1st – 31st	Small Business Month
	Tuesday 15th	Drinks with Chamber @ 5.30pm, Venue TBA
	Tuesday 22nd	Spring Business After Hours, Venue TBA
	Wednesday 30th	NSW State Awards, Venue TBA
NOVEMBER		2
	Saturday 2nd	Deni Street Bazaar
	Saturday 2nd	Launch Christmas Shop Local Campaign
	Saturday 2nd	Launch of Christmas Lights Competition
	Tuesday 12th	AGM @ 6.00PM, Deni RSL
	Tuesday 19th	Coffee with Chamber @ 8.00am, Venue TBA
	DECEMBER	
	Wednesday 4th Friday 13th 17th – 18th	2025 Local Phone Books arrive Fri 13th Business Promo Business Windows Xmas Lights Judging

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	Judging
19th – 21st	Residential, Farm Gate & Industrial
Monday 23rd	Announce Winners of all excluding
	People's Choice
Monday 30th	Announce People's Choice Winner
	Deni

Please note this is a living document and dates/ events can change from month to month so please make sure you update your own calendars to coincide with any changes.



FREE ONLINE TRAINING



The NSW Food Authority are running a free online training course for people who work and volunteer with food. Covering the ins and outs of food safety and hygiene, the training takes about an hour to complete. Plus, if you ace the test at the end, you receive a certificate you can put on the fridge. Check out the training at: foodauthority.nsw. gov.au/handlerbasics





\$1,000 SafeWork small business rebate

If you are a small business owner in NSW, this \$1,000 rebate will help you purchase safety items to improve work health and safety for you and your workers.

This program is funded and administered by SafeWork NSW.

Click the link below or scan the QR code for all the details https://www.nsw.gov.au/grantsand-funding/1000-safeworksmall-business-rebate.





SALON OF THE YEAR

Congratulations to Olivia's Lash Cave who have recently won first place in the Locks Lash Salon of the Year.

Olivia's lash journey started in Jan 2020 when she attended a lash course with Locks Lash with the goal of being able to do her girlfriends' lashes, but found herself leaving her full time job and taking the risk to open her very own salon within 10 months. There were no specialised lash salons in her town. She found a gap in the market!

Taking business seriously, Olivia up-skilled and learnt Russian Volume lashes and then travelled to QLD to do to her lash lift and brow courses. In 2021 she offered a space in her salon to a talented nail lady, Tash.

In 2022, Olivia teamed up with Toni at Masses of Lashes. She gave Olivia the opportunity to teach potential and future eyelash extension technicians the art of applying Classic, Hybrid & Volume extensions- along with the theory and observations. Olivia has since successfully trained 20+ girls. One even works at Olivia's Lash Cave.

In August 2022 Olivia's Lash Cave was nominated in the Deniliquin Business Chamber awards in the Micro Business of the Year category. They were successful and won, going on further to be finalists in the Riverina Murray Business Awards!

In April 2023, the business outgrew their salon space in Cressy Street and moved into their new salon in Napier, triple the size.

Demonstrating a clear strategic mindset, coupled with lateral thinking and hard work, Olivia's Lash Cave is well placed to keep growing well into the future. C

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CHAMBER MEMBERSHIP RENEWAL

The Deniliquin Business Chamber (DBC) is all about business, community and professional people working together to make your community a better place for everyone to live and succeed.

The DBC is a voluntary organisation which is operated by an Executive Committee made up of volunteers, and is overseen on a part time basis by an Executive Officer.

Our membership fee structure is:

Nano business (turnover of \$75,000 or less p/a) - \$60

Not for profit - \$160

Member business - \$255

The Deniliquin Business Chamber aims to lead with positivity and professionalism for the prosperity of our members and our community and to collaborate whenever and wherever possible, and;

- To connect with stakeholders to develop an environment where existing and new businesses flourish;
- To actively contribute with assisting to make Deniliquin an attractive place to live, to return to and to discover;
- To help increase job opportunities;
- To unite our businesses and our town so that we present a strong community;
- To provide support to businesses, via advocacy and networking.

So ...

What does the DBC provide to its members?

Your DBC undertakes the following initiatives and programs to support members and the greater community, including:

- Local networking events and business forums (face to face and online);
- Meetings with local/state government officials and relevant departments;
- A strong shop local campaign ~ "Why Leave Town";
- The illustrious DBC annual Excellence Awards, which can (as it has in the past) provide an opportunity for local business to not only be



awarded the Deniliquin Business of the Year but to also go on and participate in the Regional, State and National Business Awards. At this year's Business Excellence Awards, alongside the esteemed \$2,000 "Chamber Riggall Fellowship Award" there will be a new \$2,000 Apprentice Scholarship specifically for trade construction apprentices, "Apprentice of the Year – Will McKern Scholarship" to be awarded to an outstanding construction apprentice. This scholarship has been set up in part by Will's peers in the local trade industry in recognition of Will's exceptional professional and personal attributes.

- Alongside the DBC Excellence Awards, DBC has a changing calendar of annual events, the major ones alongside the DBC Excellence Awards being the "Do it in Deni Street Bazaar", "Small Business Month", and the "Deni Lights Up"; held in collaboration with Ace Radio and Deniliquin Pastoral Times and our new blockbuster - Tradie Night - which is to ensure our local Trade Businesses are rightly recognised and embraced.
- The opportunity to be included in "the big picture"! As part of the Chamber Alliance Program, DBC members are entitled to optin to become a member of the NSW Business Chamber under the Local Chamber Limited membership package.
- A 20% discount on advertising in the Deniliquin Phone Book and a bold listing in the White Pages of the Deniliquin Phone Book.

Shop Local – "Why Leave Town" Gift Card Campaign;

The "Why Leave Town" (WLT) Deniliquin gift card is a tangible campaign to promote the overall benefits of living local/spending local. A vibrant "WLT" campaign is a priority function of the DBC as it boosts local spending and promotes not only our fabulous and diverse retail outlets but also our talented artisans and tradies, our professional service providers, our outstanding hospitality and tourism operators and last but not least - our wonderful sporting, community and not for profit organisations.

The DBC encourages businesses to participate and actively promotes all local businesses who partake in the "WLT" campaign across its marketing and networking platforms. Many community and sporting groups choose to provide "WLT" cards as prizes, trophies and gifts - secure in the knowledge that every dollar spent locally helps to keep the Deniliquin region prosperous.

You can see a list of 50 local businesses who are already involved in the "Why Leave Town" Deni gift card program on the following page. If you would like to be involved, please get in touch.

GIFT LOCAL THIS MOTHER'S DAY!





DENI'S WIRED ENTERTAINMENT WINS

Congratulations to the Wired Entertainment team on being nationally recognised for its business efforts in the last 12 months. The store has won the Leading Edge Electronics Member of the Year for 2024 at the Leading Edge Electronics Conference on the Gold Coast. The store was selected for the award based on the store's performance, its promotions and giveaways and for what it does in giving back to the community.



AVAILABLE FOR \$5 AT:

Deniliquin Business Chamber office (Old Conargo Shire building) End Street, Deniliquin.

> Deniliquin NewsagencyDeniliquin

Pastoral Times

Make sure every time you need to call someone, your local phone book is in reach.



Business Chamber PASTORAL TIMES

The Deniliquin Business Chamber Phone Book is produced by the Deniliquin Pastoral Times on behalf of the Deniliquin Business Chamber.



WHY BELONG TO THE DBC?

- Networking Opportunities: One of the greatest perks of being a DBC member is the chance to connect with fellow business owners, entrepreneurs, and professionals. By participating in our networking events, and you'll have the opportunity to exchange ideas, build valuable relationships, and discover new collaboration possibilities.
- Visibility and Exposure: Get your business in the spotlight with our promotional opportunities. From sponsorships and featured listings in our directories, to social media shout-outs, we'll help you raise awareness and attract new customers.
- Advocacy and Influence: As a member, you'll have a voice in local business policy and decision-making. • The DBC advocates for policies that support small businesses, so your interests are well-represented in the local community and the wider region.
- Educational Resources: Stay informed and be ahead of the curve with access to our business resources, including workshops and expert insights on various topics, from digital marketing to financial planning.
- **Savings:** From promotion to advocacy, from support to mentors, from services to supplies, your DBC membership can connect you with likeminded people who care about your business and want to help you save money.
- **Credibility:** Being a member of a respected business chamber such as the DBC adds credibility to your organisation. It signifies your commitment to the local community and the highest standards of business ethics.
- Community Involvement: The DBC support various community events, giving you opportunities to make a positive impact while strengthening your brand image.
- Business Support: Connect with fellow members who can provide guidance, mentorship, and advice.
- Professional Development: Access to training programs, leadership development, and business growth ٠ strategies that can help your business reach new heights.
- Member-Only Benefits: From exclusive events to specialized programs, your membership entitles you to a range of benefits designed to help your business flourish.
- Deniliquin will always be an innovative agriculture hub. It has a beautiful and cultured CBD, a large highly skilled trade and industrial centre, a thriving mix of business professionals and an alluring, inclusive and creative community.

Do it in Deni; the place where both success and freedom are so simply achieved!

TAFE NSW

FREE Asbestos awareness and safety course



ASBESTOS AWARENESS MATTERS

Did you know that asbestos, a naturally occurring mineral once used in over 3000 building products, can still be found in one in three Australian homes?

This FREE course is essential for NSW construction tradespeople, demolition workers, renovators, and handypersons - basically anyone likely to encounter asbestos on the job.

The online course takes approximately 2.5 hours and is self paced. Enjoy 6 months of access from the day of enrolment.

This course is available fully discounted until June 13th 2024.

For more informations scan the QR code.



AWARDS

Our Business Awards will be held on Friday, August 9 and it's time to recognize and celebrate the outstanding contributions of our local businesses and apprentices.

Two scholarships will be presented at the 2024 Deniliquin Business Excellence Awards. Deniliquin Business Chamber invites you to start thinking about nominations for the following awards:

Apprentice of the Year -Will McKern Scholarship:

If you know an apprentice who has demonstrated exceptional dedication, skills, and commitment, please nominate them for this Scholarship.

If you would like to be involved and/or be included as a sponsor please contact DBC and add your name to the illustrious list of organisations such as Dahlsens Mitre 10 Deniliquin, Fitzpatrick Fabrications, Brunker Fabrications, already participating in this very worthy scholarship honouring Will's outstanding work and personal attributes.

Chamber Riggall Fellowship:

The Riggall Fellowship, named after Gaye Riggall, is designed to empower employees of Chamber member businesses under 35 years old. It encourages skill development and benefits our local community.

Designed to be flexible and available to employees within any industry, the winner will receive financial support towards training, study or professional development.

The fellowship aims to foster personal and professional development to encourage local talent to pursue their career goals in the Deniliquin community.

It's important to the future health and sustainability of our community that we have skilled and motivated young people in our workforce.

The Chamber Riggall Fellowship provides a pathway to developing and retaining this talent.

Let's celebrate excellence and invest in our future by recognizing the hard work and dedication of our apprentices and young professionals.

DBC BUSINESS

Named in honor of the late Will McKern, this scholarship aims to support and encourage young apprentices in our community.

SAVE THE DATE

Valued at \$2000 per year, it is intended to make a real difference for an aspiring apprentice in the thriving trades industry.



BREAKING **BARRIERS IN NON-TRADITIONAL ROLES**

Female Year 10 students participated in the Breaking Barriers - girls in non-traditional roles program in March. Eleven students were placed with 10 different regional employers to gain work experience in roles that are traditionally filled by men. The school partnered with Regional Industry Education Partnerships senior project officer Katie Friedlieb and the SQUAD training organisation to run the program, which was funded by the NSW Department of Education The students were given appropriate work wear and free Work Health and Safety white card training as part of the program. Pictured is Chamber member Patrick Keane from Patrick Keane Plumbing with Sophie Tilders who thoroughly enjoyed her week working in plumbing.





Free, dedicated support from the **NSW Government**





The Service NSW Business Bureau is your expert partner, here to help you navigate government requirements and access programs and services for your business.

BUSINESS CONCIERGE SERVICE

Your dedicated Business Concierge can provide ongoing one-on-one guidance at every stage of your business journey. They can help you over the phone, in person or online.

The Business Concierge team can give you a range of personalised support, including help with:

- financial assistance including vouchers, grants and rebates
- applying for licences and permits
- getting mental health support for you and your • employees
- disaster and emergency assistance.

They can also connect you with a Business Connect advisor for free, tailored business advice in oneon-one sessions. Businesses can also gain practical insights and develop business skills by attending events and accessing resources on a range of topics.

BUSINESS CONNECT

Service NSW Business Connect can support you at every stage of your business journey. With experience running their own businesses, the Business Connect advisors can give you up to 8 hours of free, tailored business advice in one-onone sessions on topics such as business planning, marketing and cash flow. You can also attend events to develop your business skills and access online resources for practical tips and industry guidance. Services are provided by experienced organisations across New South Wales.

Letter to business owners in Deniliquin

Dear Business Owner in Deniliquin,

Hope this email finds you well.

Strike Force Soccer Academy is a dedicated and passionate soccer team based in Deniliguin. Our team has been presented with a unique and invaluable opportunity to travel to Spain in November 2024 for a soccer experience at IDA in Valencia. We are reaching out to you today to explore a potential sponsorship opportunity.

The Academy is deeply committed to the development and promotion of soccer within our community. We strive to instill values of teamwork, discipline and sportsmanship in our players whilst also fostering a love for the Beautiful Game.

This trip will not only provide our players with a chance to experience a different culture and style of play but it will also serve as a meaningful learning and development opportunity for our team as a whole.

However, organising such a trip comes with its associated costs, including travel expenses, accommodation meals and team uniforms. As a result, we are seeking sponsorship and support from local businesses like yours to help offset these expenses and ensure that this once-in-a-lifetime opportunity is not out of reach to our committed players.

By becoming a sponsor of our trip to Spain you will not only be supporting the growth and development of our players, but you will also gain valuable exposure and recognition in the community.

We are truly excited about the chance to represent the Deniliguin community on an international stage and we would be honoured to have you as a sponsor and contributor in this endeavour.

Opportunity 1: Sole sponsorship package for team playing kit (jacket, jersey, shorts and socks) \$5000.

Your company logo will be prominently displayed on our team's uniform - front centre of jersey, and all other media promotional material.

Opportunity 2: Shared sponsorship package for team kit (jacket, jersey, shorts and socks) \$2500 - up to two sponsors.

Two company logos will be prominently displayed on our team's uniform and any other media promotional material.

Opportunity 3: Transportation to Melbourne Airport and back \$600 - \$1000.

The team will require a bus to take players and parents to Melbourne airport and bring them back to Deniliquin upon return. Media acknowledgment in promotional material.

Opportunity 3: Team meal sponsorship in Valencia, Spain \$500.

During the 10-day program a special team dinner will take place to mark the occasion. Funds will cover the cost of this event. Media acknowledgment plus company logo in promotional material.

Opportunity 4: General contributions towards Strike Force Spain experience. \$100, \$250, \$500.

Financial contribution to ease the travel costs and expenses for Deniliquin players. Any or all amounts received will be equally divided between each player participating in the program. Media acknowledgment plus company logo in promotional material.

We are hoping your business or organisation can help contribute to this first, of hopefully many, overseas soccer programs run by Strike Force Academy in conjunction with IDA, Valencia. We believe that together we can make a meaningful impact on the lives of our players and inspire the next generation of our local talented youth.

Please feel free to contact me to discuss this opportunity in more detail on 0423 928 553. Happy to set up a 1:1 meeting.

On behalf of Strike Force Soccer Academy and the parent group of participants, we thank you for your time and consideration.

Warmest,

Diego Sztejman, Director & Coach Strike Force Soccer Academy 0423 928 553

